

Company: Conduit Consulting LLC  
Name: Jillian Alexander  
Email: info@conduitconsulting.com  
Web: www.conduitconsulting.com  
Address: 2530 Wilshire Boulevard  
Second Floor  
Santa Monica, CA 90403, USA  
Telephone: +1 310.260.9765



## Awards for Innovation in Business Growth Strategy & Best for Corporate Exit Strategy - California



Conduit Consulting professionals provide client-specific confidential advice and have a track-record of successfully efficiently leading strategic initiatives on behalf of companies ranging from large multinational corporations to small private enterprises. We spoke with Conduit Consulting founder and CEO Jillian Alexander to learn more about their diverse range of clients and how they provide the best possible service.

Conduit Consulting team members act as if we have a fiduciary responsibility to our clients, even when we do not. We help clients understand much of their wealth creation and preservation stems from their business' value drivers, which are the levers to increase free cash flow and enhance the business' enterprise value. Additionally, we help clients minimize risk exposure and liabilities by developing client-specific investment decision criteria to evaluate opportunities.

Our professionals' services have resulted in investment-attracting business plans; in-demand products and services; award-winning marketing campaigns; improving customer and employee satisfaction; increasing revenue, market share and profitability; start-ups achieving successful exits or continually operating as going-concerns; enhancing businesses' intrinsic and shareholder value; and clients realizing more than \$3.4 billion in value via completing mergers & acquisitions, private placements, IPOs, and divestitures transactions.

Similar to other professions like law and medicine, one practices consulting. Consulting has its own unique set of skills and competencies, in addition to the skills and subject matter expertise in sub-specialities such as joint venture formation or cross-border merger integration or Entertainment/Media/Internet company management. Our ongoing success is due not only to Conduit Consulting professionals' continually and mindfully honing their consulting skills, but also ongoingly improving subject matter knowledge and being adept at getting smart quick.

One aspect which sets us apart from our competitors is that we put our client's best interest first. We only engage with clients for which we can add value and we do so with a well-qualified team.

To ensure clients receive the best possible service, we customize the team, work effort, and project-management approach based on client-specific factors and the nature of the initiative. Additionally, we candidly and respectfully tell clients what they need to know, not just what they want to hear.

Furthermore, considerable thought and effort has been given to Conduit Consulting LLC's organization design, team building, professional development, and values to foster a productive, collaborative, respectful, and goal-oriented culture which is necessary to build goodwill, establish trust and effectively serve our clients, and catapult them to success.

As for the awards, it is nice being recognized for the result of our hard work and doing something exceptionally well. It is often very difficult for those whom could benefit from Management Consulting services, such as company executives and business owners, to delineate experts from others. Awards like these bring attention to those with expertise and whom consistently deliver high-quality services.

In addition to being delightfully surprised to be honoured by Wealth & Finance International, it is both gratifying and humbling to be recognized for two of Conduit Consulting LLC's strengths – devising and implementing growth strategies and exit strategies. Our team works diligently to quickly understand the current situation and future scenarios, then devise client-specific strategies and workplans. Yet, this recognition would not happen without our clients trust and taking action.